

Inside Sales

Flexible working hours:

starting with a couple of hours or days per week or even up to your first career entry!

Propertybase is using the Salesforce.com platform to revolutionize the way people buy and sell real estate!

Propertybase is a lean and fast-growing technology company headquartered in Munich, Germany. Our Propertybase software is the leading cloud-computing CRM platform for real estate companies. It's built on the groundbreaking Force.com Software-as-a-Service platform from Salesforce.com.

Propertybase is a company driven by attitudes and ideas. We are serious about our customers, our service and our product — but we're not too serious about ourselves! We have reached an exciting milestone in our growth — following several Silicon Valley start-ups, Propertybase is the first European company to raise venture capital for a product based on the Salesforce.com platform.

Our customer base continues to grow exponentially and includes real estate developers, brokers and agents in Europe, North America, the Middle East and Asia.

We are looking for talented, fun, creative people to join us on the upswing; people who care; people who want to make an impact; people who expect rewards commensurate with what they deliver. If that sounds like you, then apply today. We're looking forward to hearing from you!

Description

Thanks to a successful product and a strong growth rate, we need to expand our international sales team! We're seeking results-oriented sales people to start working as soon as possible in our office in Munich, Germany.

Responsibilities

- Respond to and qualify incoming web and phone inquiries
- Generate leads and qualified opportunities (through cold and warm campaigns into prospective clients)
- Route qualified opportunities to the appropriate account executive for development and closure

Requirements

- Strong desire to be in technology sales
- Native English speaker with excellent written and verbal communication skills
- High energy and positive attitude
- Ability to multi-task, prioritize and manage time effectively
- Strong computer skills including Microsoft Word, PowerPoint and Excel

Propertybase offers competitive salaries and full benefits. We are located in the center of Munich, close to public transit (Central Station). You will be joining a bright group of experienced folks who love what they are doing contributing to create something unique.

If this sounds like your ideal job description, and if you're ready to join a striving and goal-directed team, then please email your cover letter and resume to jobs@propertybase.com with subject of "Inside Sales".

(To all recruitment agencies: Propertybase does not accept agency resumes. Please do not forward resumes to Propertybase employees or any other company location. Propertybase is not responsible for any fees related to unsolicited resumes.)

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